

Manny McConnell

9999 Cooper Dr., Santa Rosa, CA 95404
707-999-9999 / mcconnell22@gmail.com

Attorney at Law

Contract attorney specializing in estate planning and lemon law litigation seeks to join North Bay law firm. Broad experience in probate court litigation, as well as estate and trust administration. Significant income and estate tax expertise, with demonstrated ability to negotiate mutually agreeable court settlements.

Strengths and Accomplishments

- * Electronic discovery and evidence management
- * General contract and business law litigation
- * Unfair business practice litigation
- * Trial and jury preparation
- * Debt and bankruptcy counseling
- * Business purchase negotiations
- * Probate court litigation and estate planning
- * Civil litigation and consumer protection
- * Vehicle dealer fraud and lemon law expertise
- * Contract preparation and review
- * Preparation of wills and trusts
- * Strong interpersonal and communication skills

Proven ability to determine worthiness of prospective cases through client interviews

Professional Work History

2008-Present, **Contract Attorney**

Stole & Jefferson

Santa Rosa, CA

- Plans estates, administrates trusts and provides probate court litigation services to clients of firm specializing in trust and estate planning:
 - * Served as counsel for 20+ estate-related cases
 - * Develops estate tax planning strategies, and creates living wills and trusts
 - * Composes written discovery questions and makes law-in-motion appearances
 - * Negotiates out-of-court settlements

Fredrickson Legal Services

Santa Rosa, CA

- Litigates dealer fraud, vehicle warranty disputes and other issues related to consumer protection for clients of firm specializing in California lemon law
 - * Served as counsel for plaintiffs in 50+ lemon law cases and 50+ dealer fraud cases, achieving a favorable ruling rate of 95%
 - * Composes briefs, writes opening and closing statements, develops examination questions, and prepares jury instructions as part of trial preparation process
- Interviews prospective clients to determine if legal complaints are meritorious
- Negotiates settlements and mediates agreements between aggrieved parties

Private Client Representation as Self-employed Attorney

- Provides estate planning, trust administration and probate court litigation services
- Negotiates business purchase terms
- Represents plaintiffs in cases involving alleged business fraud

2006-2011, **Business Law Instructor**, Stinson College School of Law Santa Rosa, CA

- Taught classes of up to 20 students in business law; ethics; legal writing; contracts; property law; constitutional law; criminal law; and torts
- * Began teaching while in law school and hired to teach full-time after graduation
- Monitored contract law changes and trends to provide up-to-date lesson plans

2006-2008, **Legal Clinic Work**, Stinson College School of Law Santa Rosa, CA
Elder Law Clinic with Law School Dean Barry Adams

- Prepared wills, trusts and provided estate planning for the elderly
- Provided debt counseling, bankruptcy counseling and legal advice for people suffering from creditor harassment
- Drafted durable powers of attorney and advanced health care directives
- Courtroom Mediation Clinic with Judge Nancy Case at County of Sonoma Court*
- Negotiated settlements for aggrieved parties and presented agreements to court

1999-2006, **Automobile Dealership Sales Associate** San Francisco, CA
Manly GMC / Reed's Trailer Sales / Santa Rosa Chevrolet / Victory Chevrolet

- Negotiated sales of new and pre-owned vehicles, achieving 97% Customer Satisfaction Index Rating
- Conducted bank negotiations, evaluated vehicles, analyzed credit reports and reviewed contracts

1997-1998, **News Writer/Assistant Producer**, Sony America New York, NY

- Wrote/edited *Top Seven* news stories distributed to 250+ radio stations nationwide
- Screened callers for live radio talk shows

1995-1998, **Talk Show Producer**, WNYC FM/National Public Radio New York, NY

- Produced talk radio programming for stations heard throughout New York/New Jersey markets, including award-winning series *Countdown to Rent Control*
- Supervised live broadcasts, guests and caller participation

Education and Training

Juris Doctor, Cum Laude, Empire College School of Law Santa Rosa, CA

- Witkin Award for Criminal Law, 2005 / Dean's Scholar 2008

BA, Liberal Arts, New York University New York, NY

- Concentration in Journalism, History and Philosophy